

EXHIBIT A

Consultant Duties, Compensation and Payment Schedule

I. **Consultant Duties.** MOAWAD CONSULTING, LLC agrees that it will provide the services of Trevor Moawad to provide the following services as requested by the UMD.

Objectives:

To help increase UMD HEAD Football COACH'S recognition, understanding and overall utilization of deliberate leadership tactics. In addition, to help successfully implement leadership skills while building a positive culture of leadership, engagement and competitive character with the UMD football program. The program works directly with The UMD HEAD FOOTBALL COACH and football student-athlete leadership committees to help foster an environment of instant accountability, support complex team dynamics, establish a positive yet competitive culture, and execute action plans creating meaningful outcomes and ownership for the student-athletes of the UMD football program.

Consultant(s) Responsibilities:

- To help HEAD COACH with messaging in order for the UMD PLAYERS to maintain a positive culture, as well as perspective and motivation during the spring, summer, training camp and regular season and conference title or bowl preparation.
- To assist in general performance enhancement skills (i.e., concentration, visualization, routines, relaxation, etc.)

In addition (general mental conditioning principles will be addressed):

Performance Enhancement: areas that directly assist with improving on-field mental conditioning.

Intra-personal Growth Development: becoming more self-aware of how the student-athlete views himself both in and out of the competitive arena.

Inter-personal Growth Development: developing skills that assist in the positive interaction with others (becoming a student-athlete and community ambassador).

Positive Attitude Development: the emergence of a pervasive positive approach in dealing with the inevitable ups and downs of the B1G, positional, and academic competition.

Professional Development: to help support athletes in personal and professional growth areas (spiritual, campus life, business, decision making, etc.) by providing resources (guest speakers, articles, situational analysis, information, etc.) and relevant themes to challenge student-athletes development both in and out of the classroom and competitive arena.

Consultant(s) Implementation Model:

Phase 1: In-season Support

Weekly mindset content developed for the head coach focused on particular and specific program. Weekly phone calls are scheduled as well.

The goal throughout the season is to reinforce critical topics and information built throughout the program. TREVOR MOAWAD works with head coach, MIKE LOCKSLEY, to identify critical games and/or in-week timeframes to help facilitate pre-game preparation.

Phase 2: Spring Maintenance Program

Post-season plan created based upon prior season's processes and outcomes. Support includes distance coaching to build upon previous success and outline future goals.

Education for football staff on communication, dealing with new trends in student-athlete education, and insights into continued growth as both a coach and educator is implemented as well.

II. **Compensation.** UMD shall provide compensation to TREVOR MOAWAD as follows:

1. UNIVERSITY OF MARYLAND: 2019-2020
Mindset HEAD COACH Consultation Services


TERM: May 1, 2019 – April 30, 2020

COMPENSATION: Total compensation of \$40,000

- Payable in two installments.
- \$20,000 upon execution of the agreement, and the remaining \$20,000 on April 30, 2020



Signature



Print Name



Date